



## REINSURANCE BROKER (w/m/d)

40 hours per week, start date tba

**Genillard & Co. GmbH** was established in 2003 in Munich. We are set up in two business areas: In **Broking**, we act as an independent broker offering European clients a high degree of specialized reinsurance coverage concepts with global scope. In **Consulting & Services**, we advise large companies and insurance companies in Europe primarily in emerging risks, the consequences of climate change for the agricultural economy, and natural hazards. For further information about the company please visit our website [www.genillard-co.com](http://www.genillard-co.com)

Our friendly, innovative and dedicated **Broking team** is looking to grow:

### Your responsibilities:

- To assist in managing the complete account risk life cycle, from placement of risks, through to documentation
- You will review and analyze client needs and expectations in order to determine and advise appropriate solutions
- To develop and manage relationships with clients and market representatives, i.e. underwriters and other brokers. You will do this effectively by constantly building on and enhancing your knowledge of the insurance and reinsurance marketplace, trends and cycles
- To actively drive the broking marketing and sales activities according to the agreed annual business plan revenue targets
- You will work together with the analytics provided by the Consulting & Services team enabling us to deliver innovative products to our customers in our identified segments and across lines of business
- You will support the Backoffice team as required with administrative tasks such as documentation, renewals and invoicing
- You will help to progress the company as a whole by continuously improving internal business processes and practices

### Your profile:

- Degree in Insurance Management or related discipline (Bachelor or higher)
- Knowledge of the reinsurance industry and markets
- Customer focused with excellent communication skills and a strong sense of responsibility
- Outstanding organizational and problem-solving skills including a high level of numeracy as well as analytical competency
- Excellent oral and written knowledge of English and German languages (level C2)
- Independent, self-motivated, pro-active approach
- Ability to work under pressure

- Creative problem solver
- Excellent team player
- Proficiency in using Microsoft Office applications (Word, Outlook, Excel, PowerPoint) as well as video conferencing systems
- Active interest in cyber, climate change and natural hazards
- Willingness to travel

**We offer:**

- A friendly working environment in an international and open-minded team comprising of cosmopolitan colleagues, based in the heart of Munich
- A team-oriented environment where the ability to make a difference and take ownership is fostered and appreciated
- A structured induction plan followed by an ongoing personal and professional development programme
- Participation in a variety of joint team events
- A competitive salary
- A company contributory pension scheme
- Restaurant vouchers for nearby outlets

Have we aroused your interest to join our team? Then please send us your full application documents together with your salary requirements and earliest possible start date by email to:

[jobs@genillard-co.de](mailto:jobs@genillard-co.de).