

CISAR Symposium Programme

Day 1 - 2nd March 2021

	09:00 – 09:15	Welcome by Christopher Genillard (Managing Director, G&Co) and the G&Co team – house rules
	09:15 – 09:45	Keynote address: “Crop monitoring and impacts of weather & climate on future crop yields in the EU - a view from JRC/MARS” by Dr. Stefan Niemeyer (EU Joint Research Centre)
	09:45 – 10:25	Panel discussion: “Perception of agricultural risks from different perspectives and approaches to managing climate risks” (Stefan Niemeyer – JRC, Francesco Cecchi – WUR, Mario Njavro – ZAEF, Kresimir Francic – CO)
	10:25 – 10:45	Get yourself a coffee-break
	10:45 – 11:15	Keynote address (tandem) 1. Are we making progress and now starting to close the Protection Gap in Agriculture? An analysts view. (Christopher Genillard, G&Co) 2. New insurance and reinsurance products that facilitate a closing of the protection gap (Marcel Andriesse, Swiss Re)
	11:15 – 11:55	Panel discussion: “The industry’s initiatives to close the protection gap in agriculture” (Marcel Andriesse – Swiss Re, Abdessamad Elangoudi – Liberty Mutual Re, Hans Both – Munich Re, Srin Sundaram – Agvesto, Dominic Oldridge – AEGIS London)
	11:55 – 12:30	Breakout Sessions (see possible topics below) – Networking and Discussion

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Day 2 - 3rd March 2021

	09:00 – 09:30	Keynote address: “AgroTech & InsurTech – The new way of working in agro insurance with digital processes, richer data and advanced analytics” by Tamme van der Wal (Spatial Knowledge Systems at Wageningen University and Research Centre)
	09:30 – 09:45	GeoVille, Michaela Seewald (EO data and insurance industry)
	09:45 – 10:00	AgroApps, Stelios Kotsopoulos (BEACON and INFINITECH projects)
	10:00 – 10:15	Wageningen University, Jaclyn Bolt (Blockchain for insurance)
	10:15 – 10:35	Get yourself a coffee-break
	10:35 – 10:50	Descartes Underwriting, Lukas Schönach (Parametric insurance)
	10:50 – 11:05	PIXELY, Ivo Banovsky (Indian insurance project)
	11:05 – 11:35	Panel discussion: “Benefits for agro insurers through the adoption of new technology” (Tamme van der Wal – WUR, Stelios Kotsopoulos – AgroApps, Ivo Banovsky – Erteco, Michaela Seewald – Geoville, Lukas Schönach – Descartes UW, Jaclyn Bolt – WUR)
	11:35 – 11:40	Short break
	11:40 – 12:20	Breakout Sessions (see possible topics below) – Networking and Discussion
	12:20 – 12:30	Closing Remarks



Topics in line for breakout sessions:

Day 1 (Innovative insurance products)

Perceptions of agricultural risks

Frost - design most suitable insurance cover

Drought - design most suitable insurance cover

Parametric insurance solutions - acceptance and regulations

Sales and pricing diversification

Livestock (incl aquaculture) coverage

Forest coverage

Research results-incorporation into products

Client-tailored insurance product

Client & risk pooling

The industry's own initiatives to close the Protection Gap;

- From reinsurers
- From insurers
- From government
- From farmers
- From tech companies

Day 2 (Digital solutions)

Blockchain

- For sales process
- Claim settlement

Remote Sensing information

- For loss adjustment / damage assessment
- Portfolio monitoring
- Risk mapping

Portfolio management system

Historical (climate) risk data availability systems (e.g. APIs)

Cloud solutions (connectivity to legacy system)

Automatic risk data analysis

Sales / Distribution technology (e.g. mobile sale & banking)

Willingness to invest in digitalisation & efforts to employ synergies between different lines of business

Please note that registrants will be asked to vote for their topic of interest; the most frequently selected topics will be chosen, in correspondence with the number of participants.